

MAX Sales Order Processing

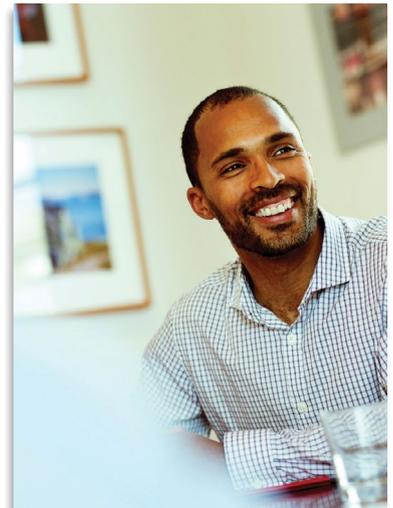
Instantly enter sales orders, ship and invoice product and satisfy customer inquiries

You win the sale; MAX takes care of the rest

Sales Order Processing lets you instantly enter sales orders, ship and invoice product and satisfy customer inquiries. Full integration with other MAX modules allows you to view on-hand balances and customer credit information during the order entry process.

Sales Orders—Everything From the Desktop

- Maintains customer data, tracks sales and invoicing, and accumulates sales data for financial reports.
- Optional Quoting & Estimating expansion capabilities provide a powerful toolset for efficient sales processing.
- Multiple Document Interface (MDI) enables you to effortlessly switch from one activity to another without abandoning what you were working on.
- Automatic sales tax calculation based on ship-to address.
- User-definable preferences allow warnings on non-part numbers, duplicate line items, out of stock conditions and no credit available.
- Add important notes to orders and line items, optionally printing on sales orders and invoices.
- Maintain separate stocking and sales units of measure.
- Optional support for Multi-currency, Product Configurator and Lot/Serial Tracking.



- 1 Sales Order Entry
- 2 Shipping
- 3 Invoicing
- 4 Online Inquiries
- 5 Order Notes
- 6 Context Sensitive Help
- 7 Part & Customer Discounts

Sales Order 1 - 200014

= exact
And it all comes together.

Sales Order

Order Number	Order Date	Customer ID
200014	3/14/2003	100

Bill To: Intel Corporation
2200 Tasman Boulevard
Suite 100
San Jose, CA 94404
USA

Ship To: Intel Corporation
2200 Tasman Boulevard
Suite 100
San Jose, CA 94404
USA

Customer PO Number	Terms	Ship VIA	F.O.B. Point
	Net 30	Federal Express	Shipping Point
Ordered By	Sales Representative	Status	Order No.
	John Bonham	Open	200014
			Customer ID
			100

Line	DL	Order Qty	Part ID	Description/Comments	UNIT	Unit Price	Ext. Price	Due Date
01	01	2.00	11000	PowerServe 2200	EA	1099.00	2198.00	03/28/2003
02	01	4.00	13800	Printed Circuit Board	EA	95.00	380.00	03/14/2003
03	01	5.00	11100	PowerServe 6600	EA	1000.00	5000.00	03/14/2003

Comments: Fast Payers

Total \$ 7,578.00

Enter Orders on a WYSIWYG Form

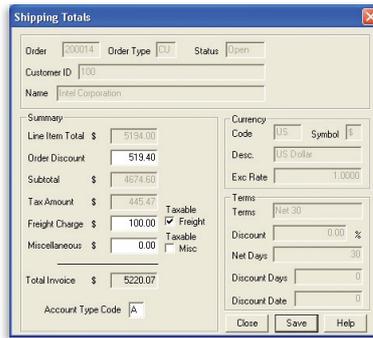
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And it all comes together.

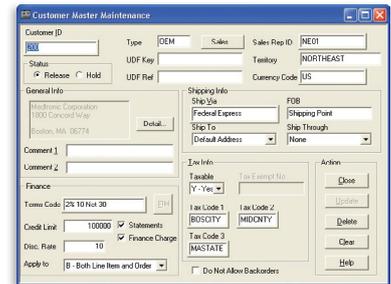


Shipping & Invoicing— Quickly Ship and Invoice Product

- Ship orders as complete, partial or individual line items.
- Automatic backorder calculation and tracking.
- Maintain multiple ship-to locations.
- Orders can be shipped from either the front of the form or by accessing the order detail dialogue.
- Look up stock information to see how many you can ship and where the stock is located.
- User preferences allow tax to be charged on freight, warnings if no credit available and what % to allow for over shipments.
- View and maintain order and line item notes.
- With the optional Quoting & Estimating expansion module, you can convert quotes to orders and prospects to customers for faster processing.



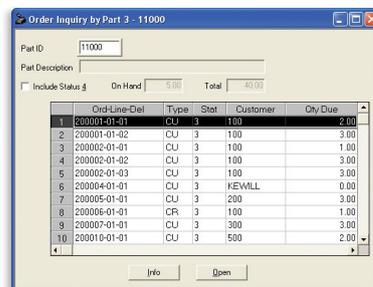
Enter order discount, freight charges, miscellaneous charges, and currency rate. MAX will automatically calculate subtotal and invoice total



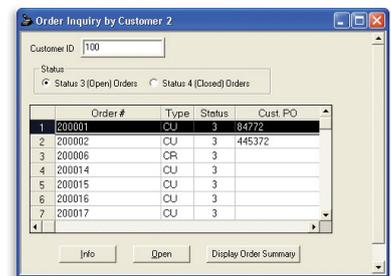
Enter new customer information or edit existing data including default shipping, tax and financial information

Customer Inquiries—Satisfy Customer Inquiries on the First Call

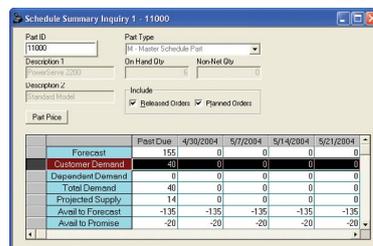
- Provide answers to customer questions quickly with real-time information.
- Instantly look up order information and delivery schedules.
- Review order information by part, customer, customer's part number or purchase order number.
- Drill down within an inquiry to view detailed order information.
- View shop information to answer delivery schedule questions.
- Cross-module inquiries enable you to accurately and knowledgeably handle customer questions, quickly and conveniently.



Order Inquiry by Part - See the total picture of item demand based upon open orders



Order Inquiry by Customer - View sales and purchase order numbers by customer for a quick reference to an order status



Order Inquiry by Part - See the total picture of item demand based upon open orders

For further information please call **1.855.EXACTMAX** (1.855.392.2862) or visit max.exactamerica.com.

